

Infosys®



# Social Analytics

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# Areas of Research & Key Projects

## ***Social and Organisational Network Analysis***

- *Key Influencer Identification using Social Network Analysis*

## ***Social Movements***

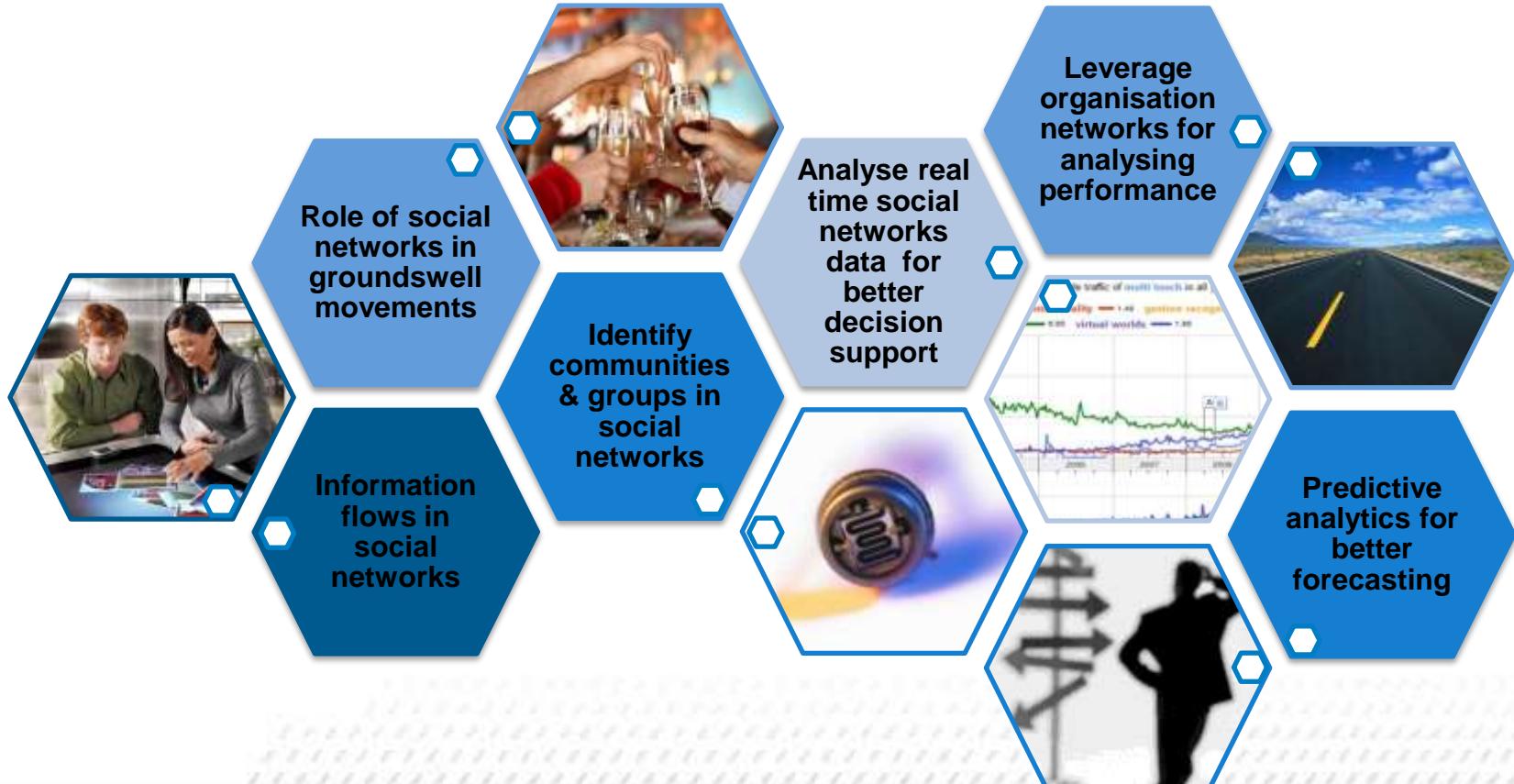
- *Interplay between social movements and social media and their organisational implications*

# Social Network Analysis

**Key Influencer Identification among Customers using  
Social Network Analysis**



# Organisational Implications



# Social, Organisational Network Analysis

- **Objectives**

- Conduct research and develop solutions so that enterprises can at real-time monitor end user networks and thereby enhance their decision making ability.
- We leverage Social Network Analysis to draw inferences and critical insights about customer preferences and engage with them
- Enable enterprise decision makers by providing them with the right social media metrics that will influence their strategy, products, services, brand etc.
- Real time analysis of data from social networks
- Support real-time decision making

# Social, Organisational Network Analysis

- Research Overview

- Identify key influencers in organisational and social networks using techniques such as Social Network Analysis and Organisational network Analysis

- Research Problems

- Who are the key influencers in a social network? What are their attributes?
  - How does the role of a key influencer evolve in a social network?
  - What are the variables using which we can identify and measure key influencers in a social network?
  - How do network structures and positions change over time?

# Enterprise challenges governing the Research Agenda

Need for enterprises to understand social media networks

Enterprises need to identify key influencers in their network as well as identify their role

User/customer generated information could provide key insights which will aid decision making

Need for an Informal listening board

# Key Contributions

- Real time identification of key influencers
  - Enterprise users need real-time identification of influencers to complement their online social media strategy.
  - The research satisfies this important requirement of end users.
- Context based identification of key influencers
  - The user and message context is key and forms the basis of the algorithm
  - This presents the end user with targeted results and recommendations.

# Key Contributions

- Ability for end users to modify the weightage of context factors
  - The end user can allocate and modify weightages to multiple related contexts to fine tune the end results and thereby identify related influencers.
- Extensibility
  - We can mine and analyzes different participative spaces such as Twitter and Facebook
  - This allows users to customize and extend for new social networking destinations.
  - Different spaces have different models of user participation and interaction and hence require a unique method of analysis.

# Social Movements

Interplay between social media and traditional media in  
shaping Social Movements: Analysis of Social  
Movements in India, Egypt & the US



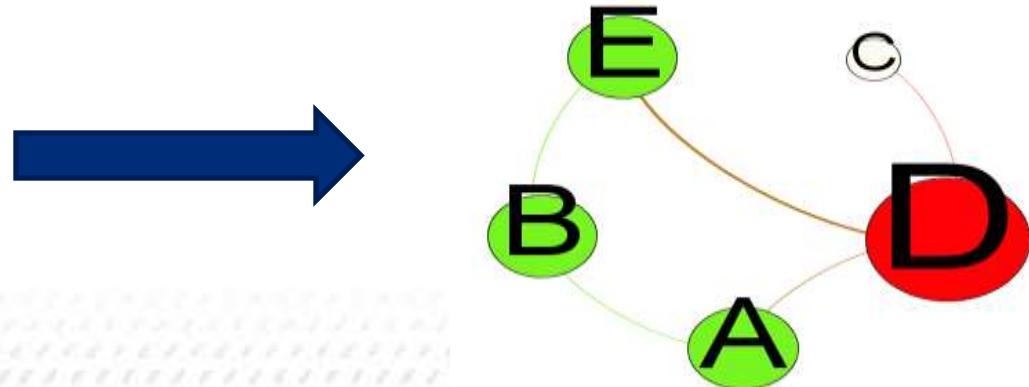
# Social Movements

- Research Overview
  - Identify key entities in groundswell social movements
- Research Problems
  - Who are the key entities in social movements? What are their attributes?
  - How does the role of a key entity evolve in a social movement?
  - What are the variables using which we can identify and measure key entities in social movements
  - How do network structures and positions change over time?
  - How can we leverage information diffusion to percolate information about our products into the market?
- Objectives
  - Real time analysis of data from social movement networks
  - Understand the emergence of groundswell support for products
  - Monitoring viral campaigns

# Representation

Tweeter	Tweet
@A	@B I think you are right #hashTag
@A	@D You are not correct, I think #hashTag
@B	Whoa!, I agree too RT @E yes, it is true! #hashTag
@C	I think #hashTag is attributed to @D
@D	Man @E what a thought! #hashTag
@E	Dude @D. Chill! RT@D Man @E what a thought! #hashTag

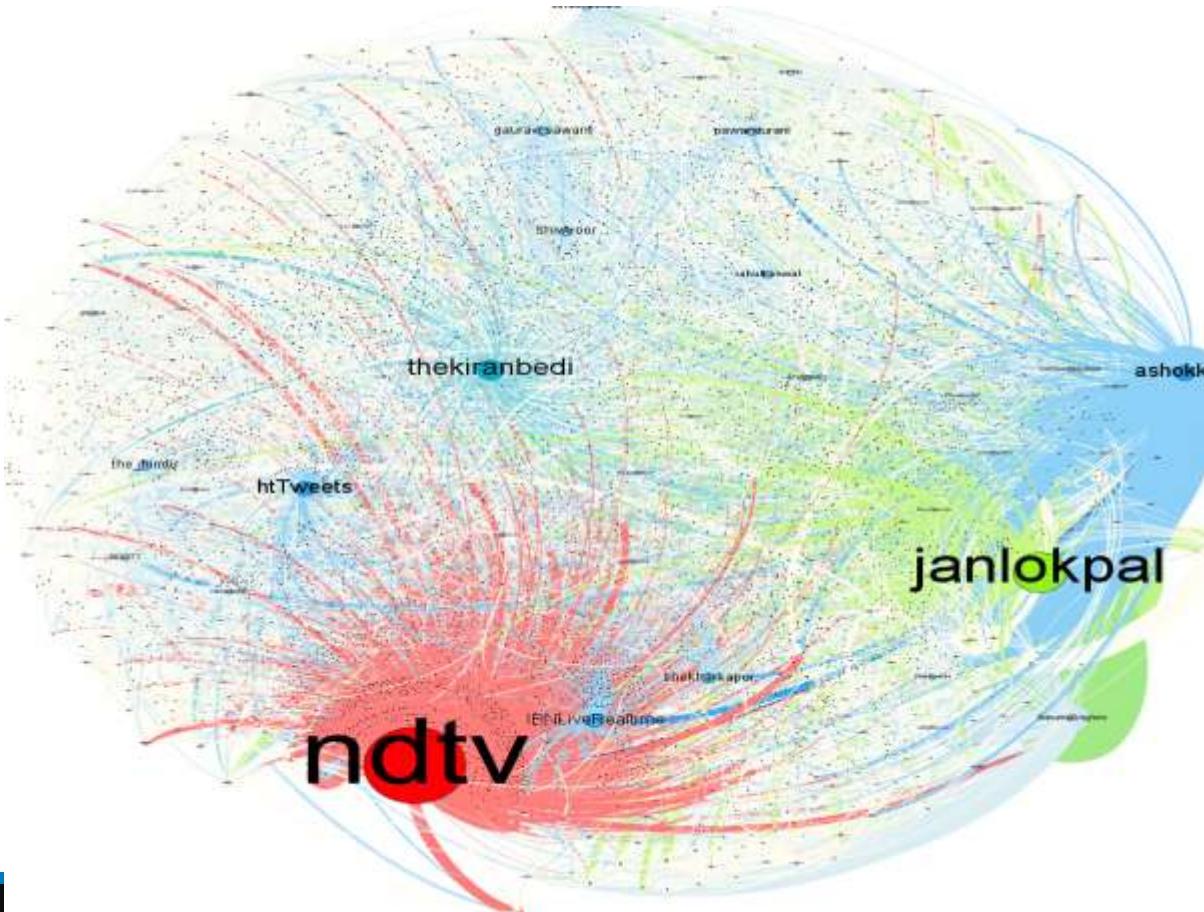
Source	Destination
A	B
A	D
B	E
C	D
D	E
E	D
E	D



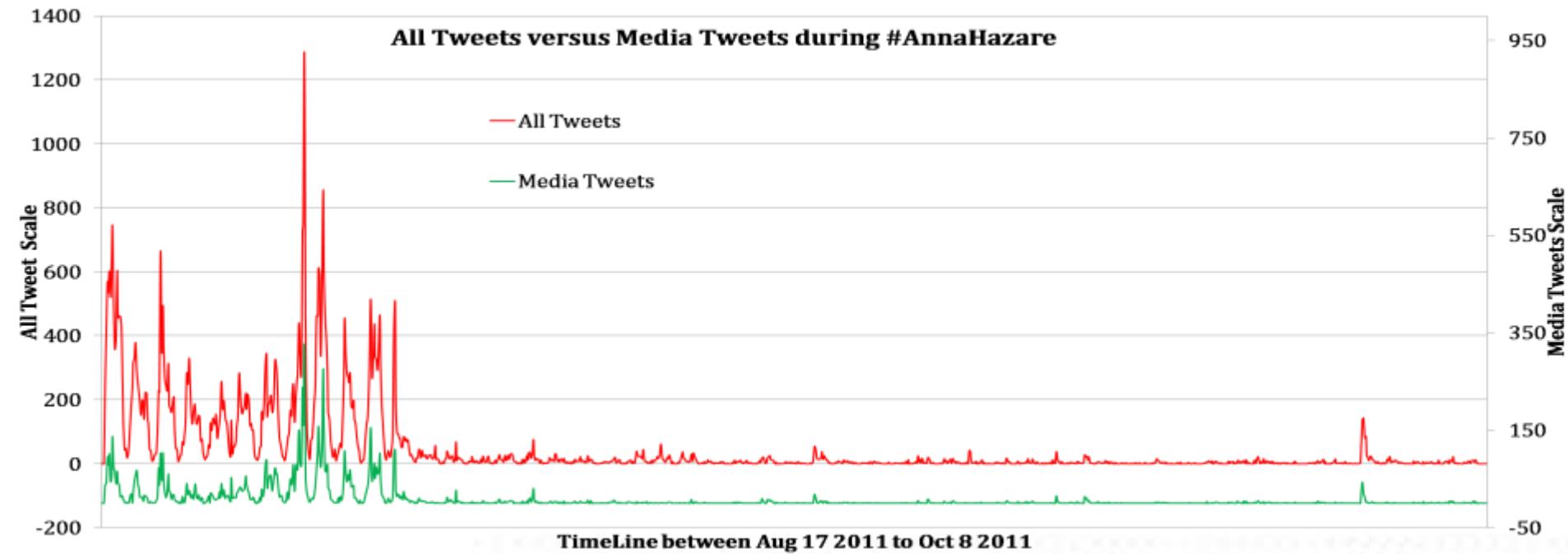
# Overview

- The Anna Hazare movement was Tweeted with two prominent hashtags #annahazare and #janlokpal
- The data used for our Social Network Analysis included Tweets with the hashtag #annahazare
- We analysed about 25,000 tweets between Aug 24 2011 and Oct 08 2011.
- The final data used for analysis had 7365 nodes and 14,666 edges
- The network analysis and visualization program Gephi, the open-source graph visualization and manipulation software was used for the analysis.
- Each node in the graph represents a Twitter id and the edges or the connections represent the interaction pattern across these nodes

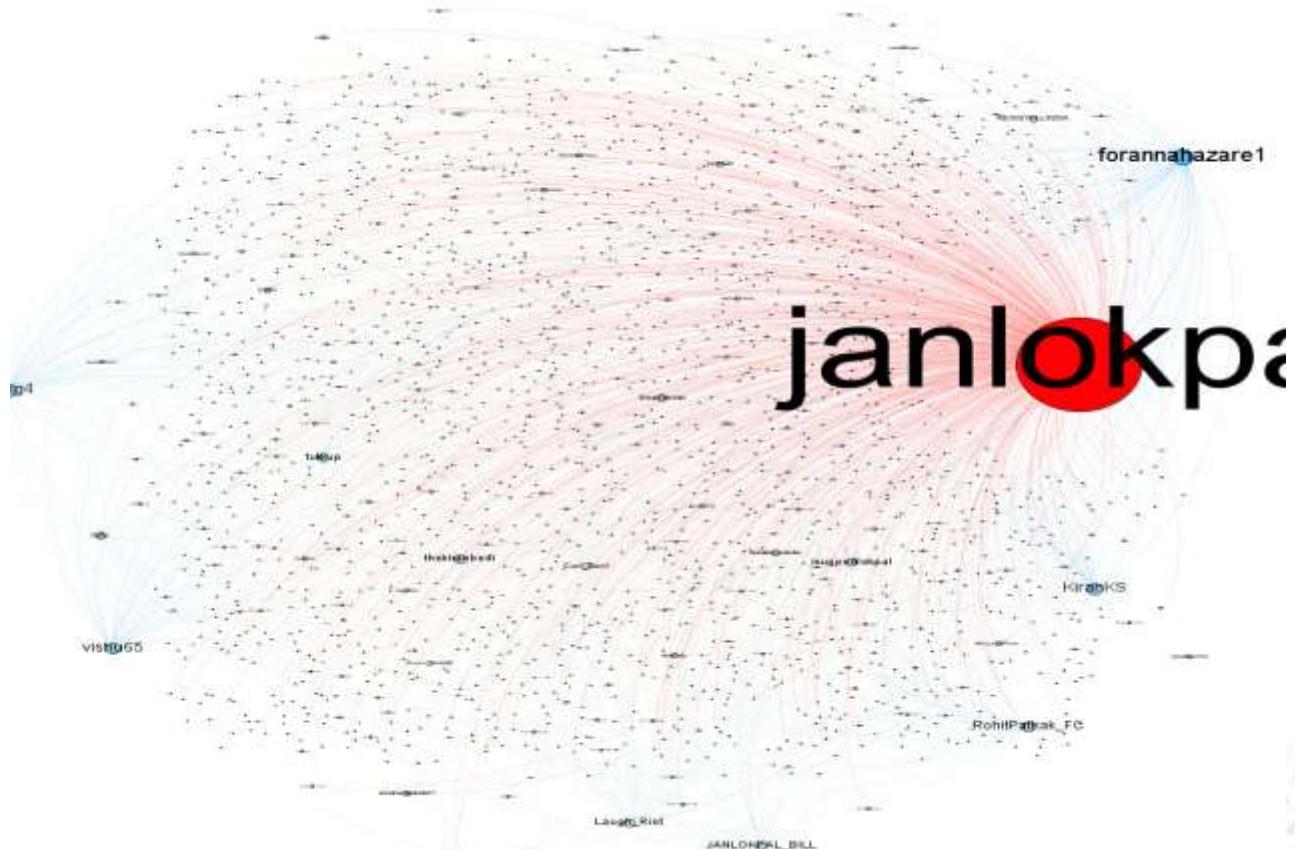
# #AnnaHazare Analysis - Network



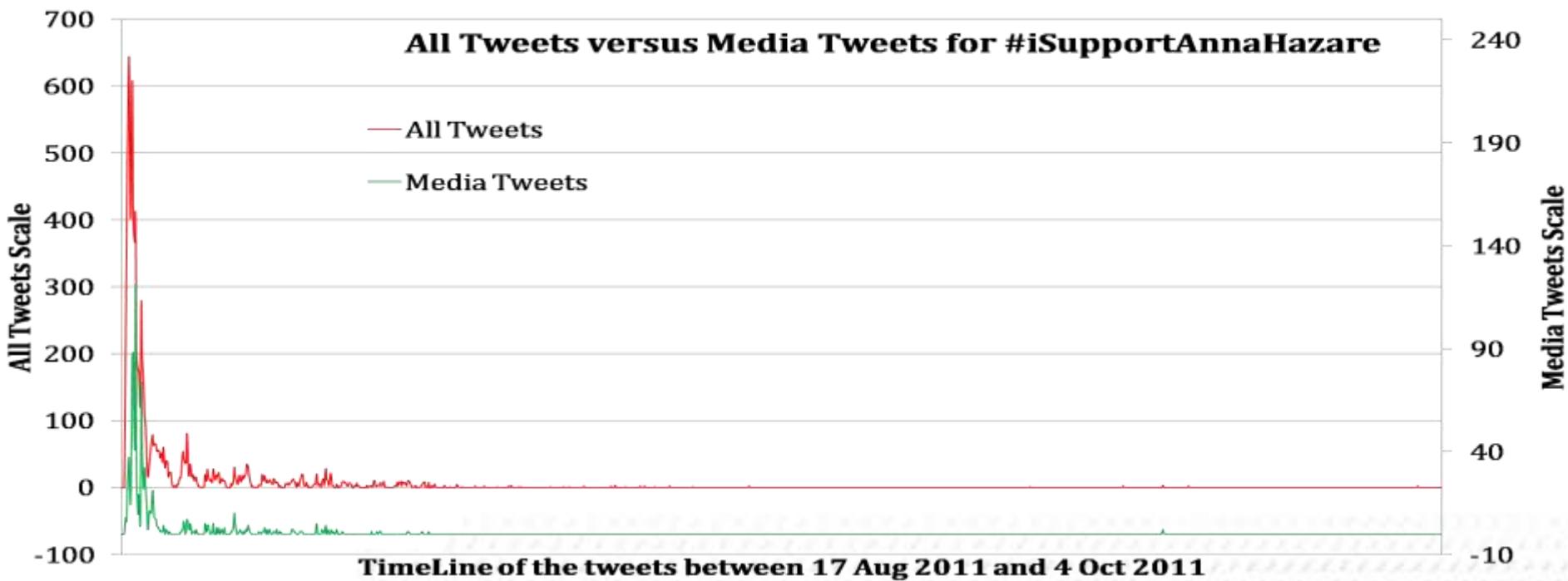
# #AnnaHazare Analysis – All vs Media



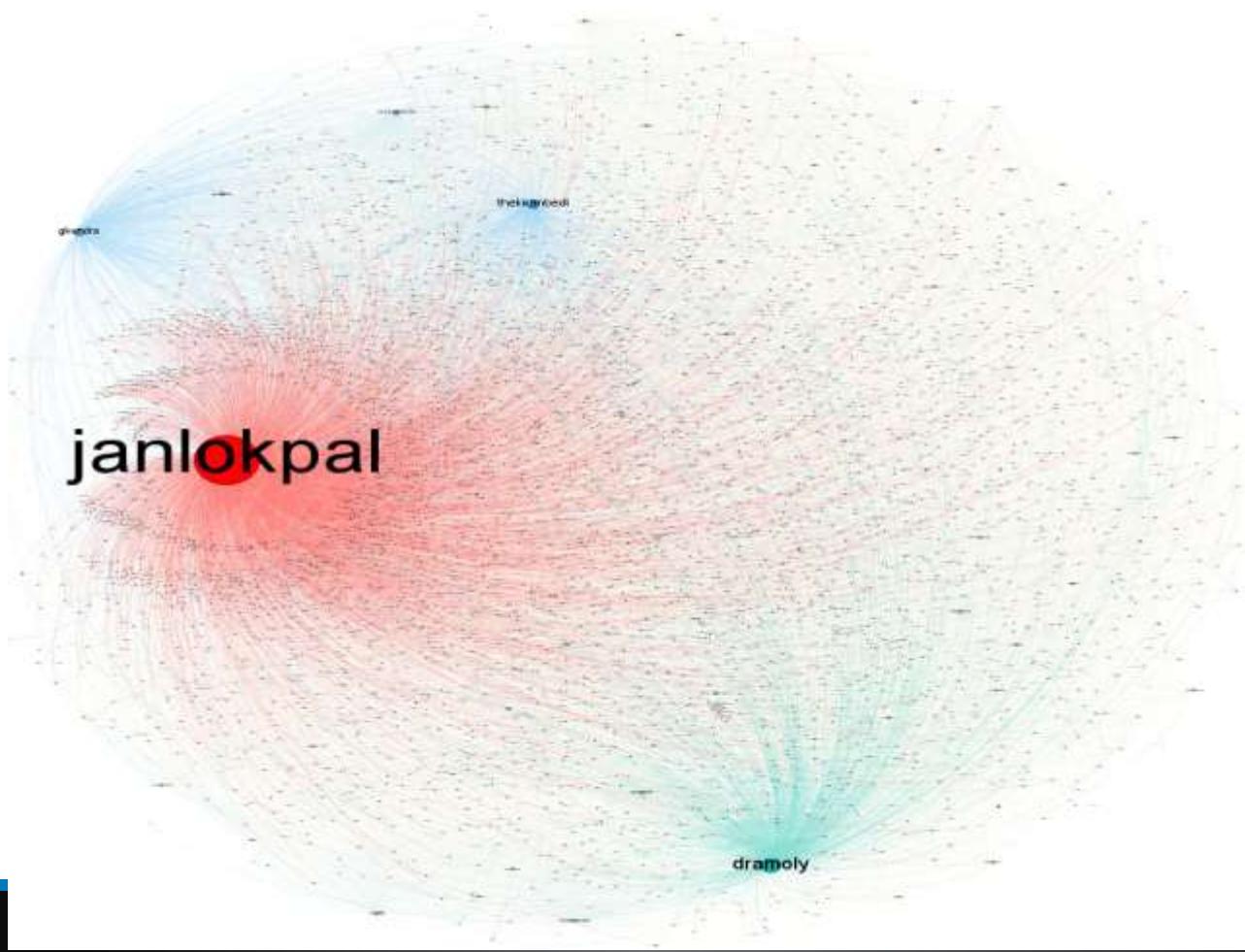
# #iSupportAnnaHazare Analysis - Network



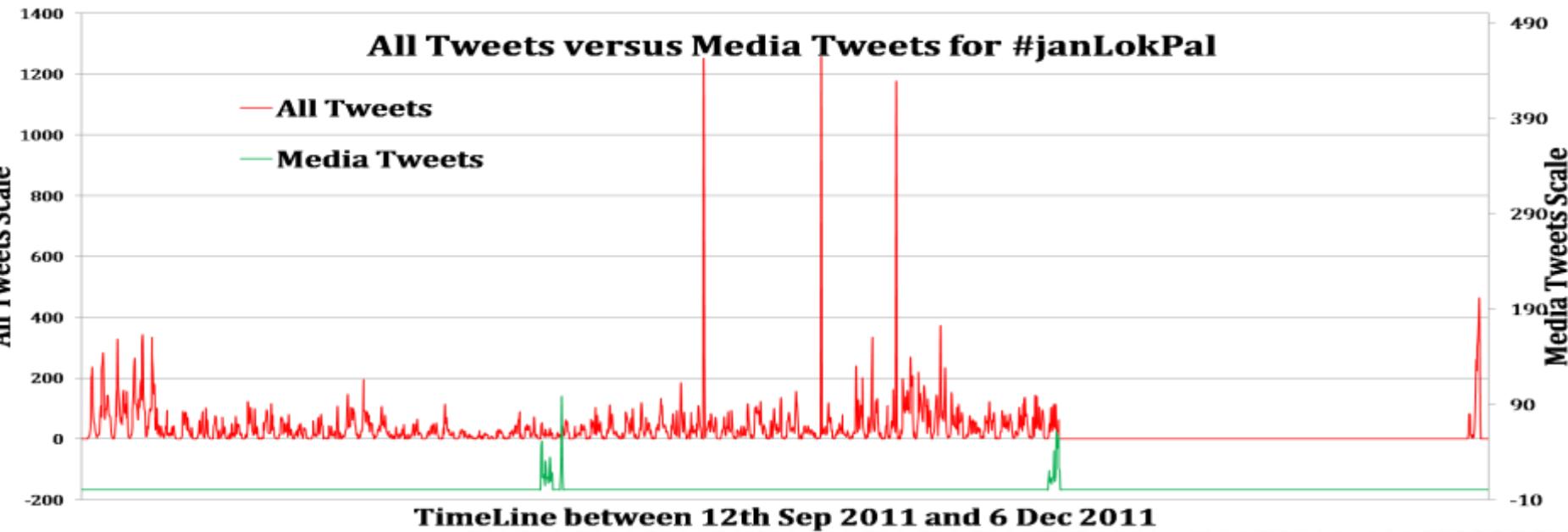
# #iSupportAnnaHazare Analysis – All vs Media



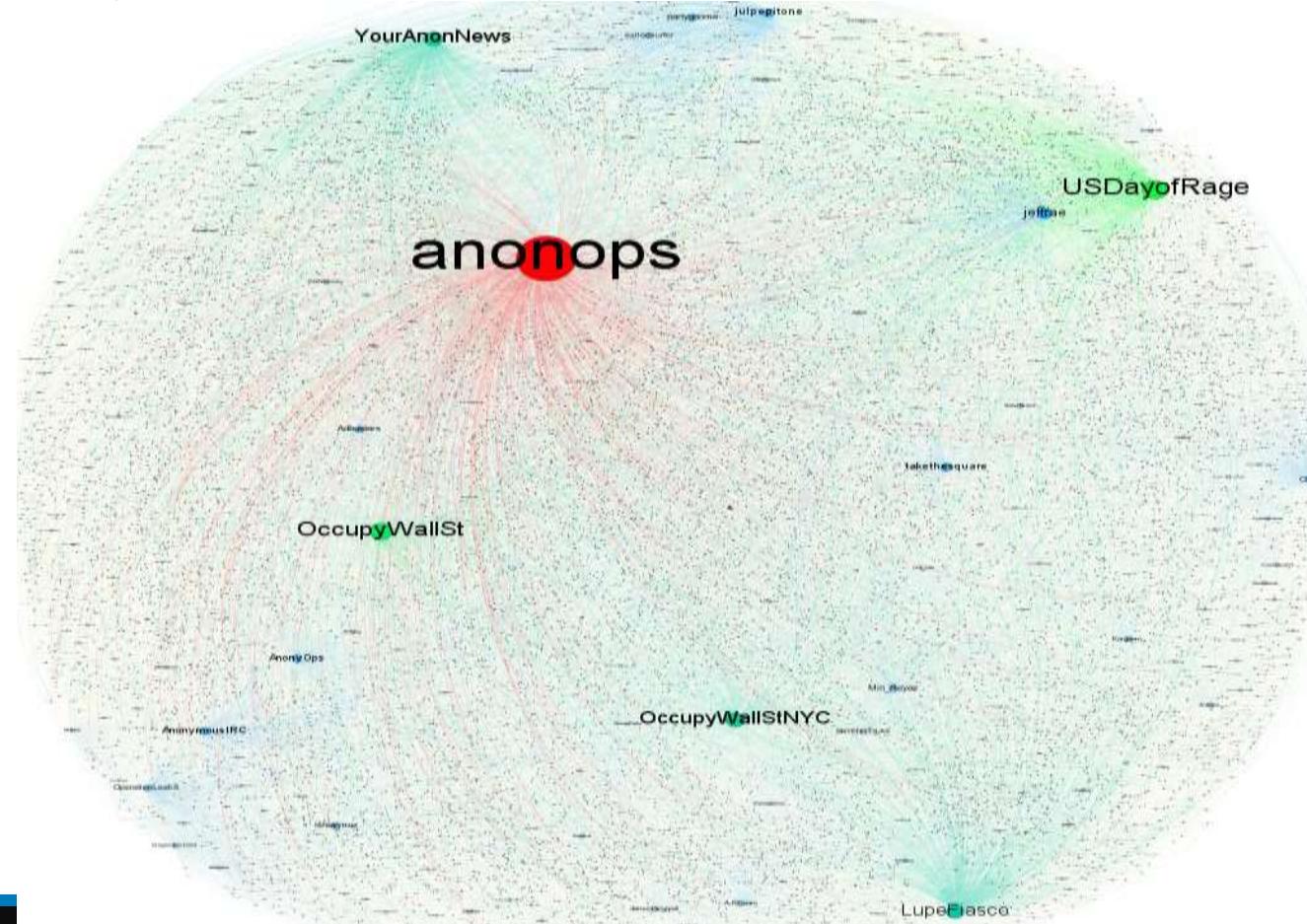
# #janLokpal Analysis - Network



# #janLokPal Analysis – All vs Media

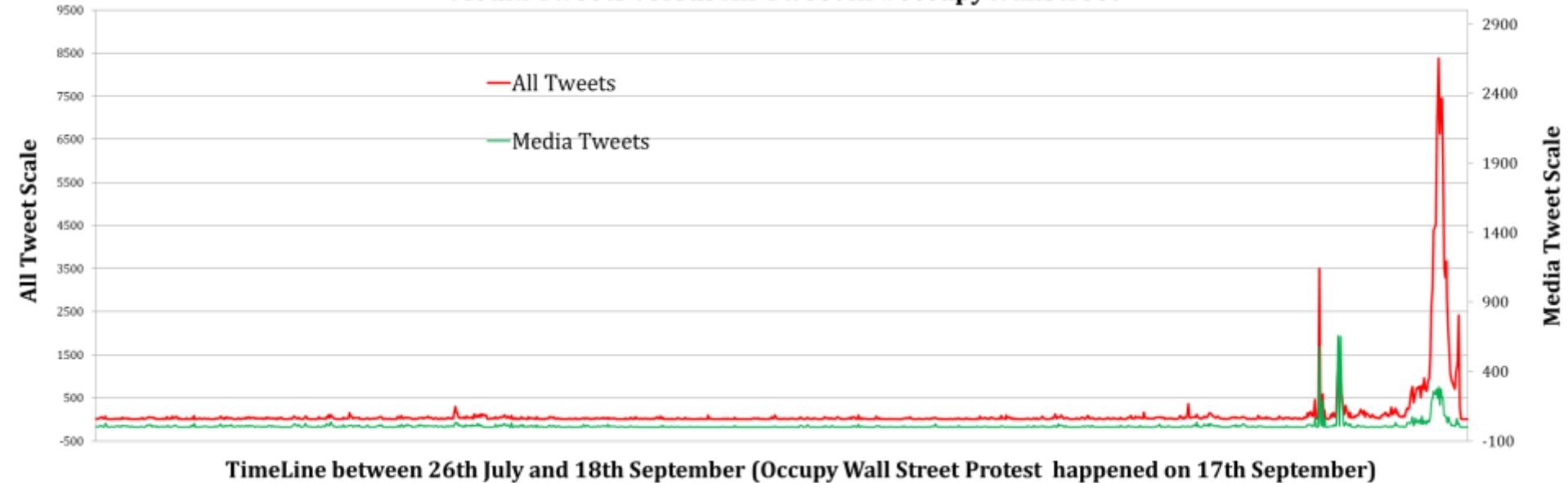


# #OccupyWallStreet Analysis - Network

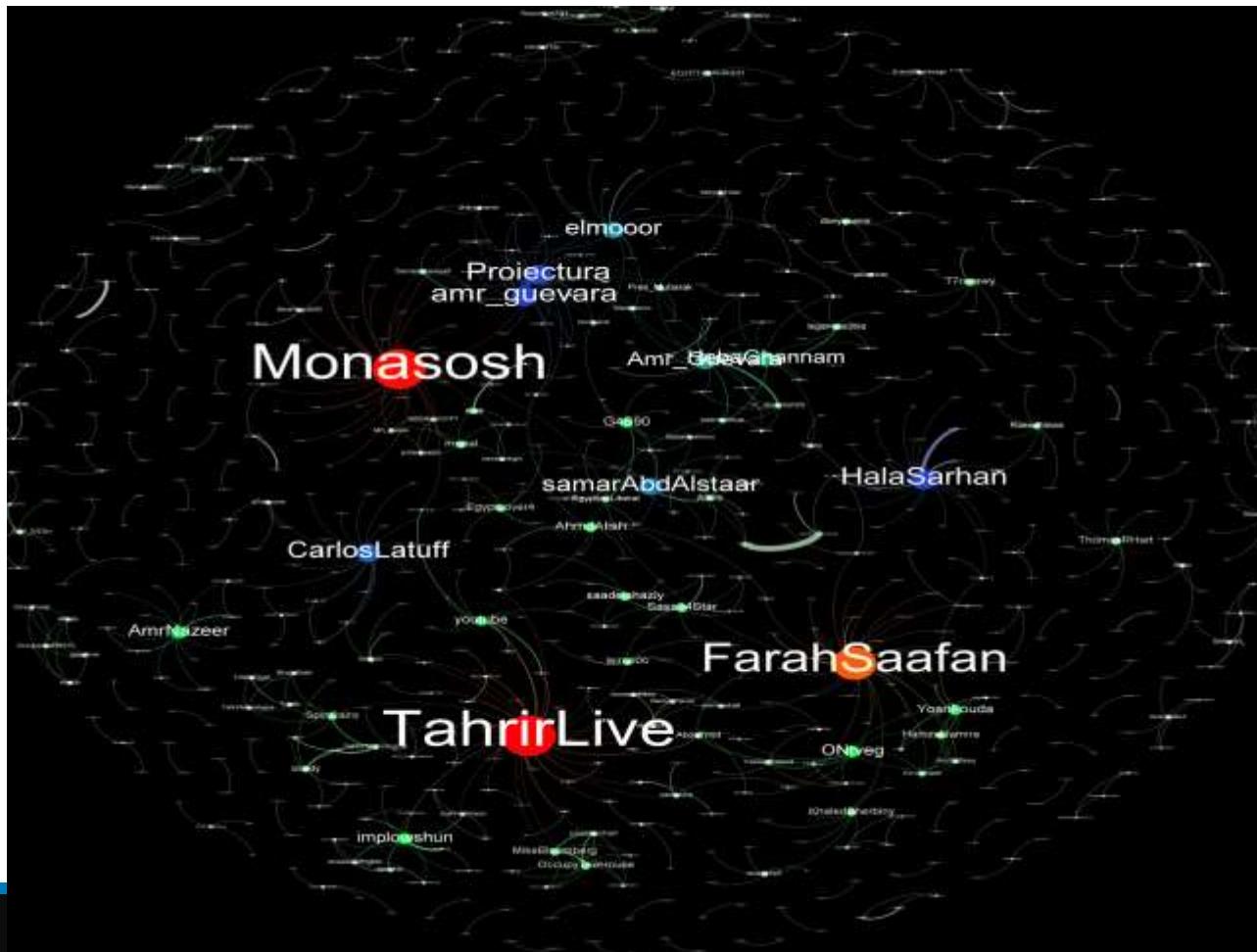


# #OccupyWallStreet Analysis – All vs Media

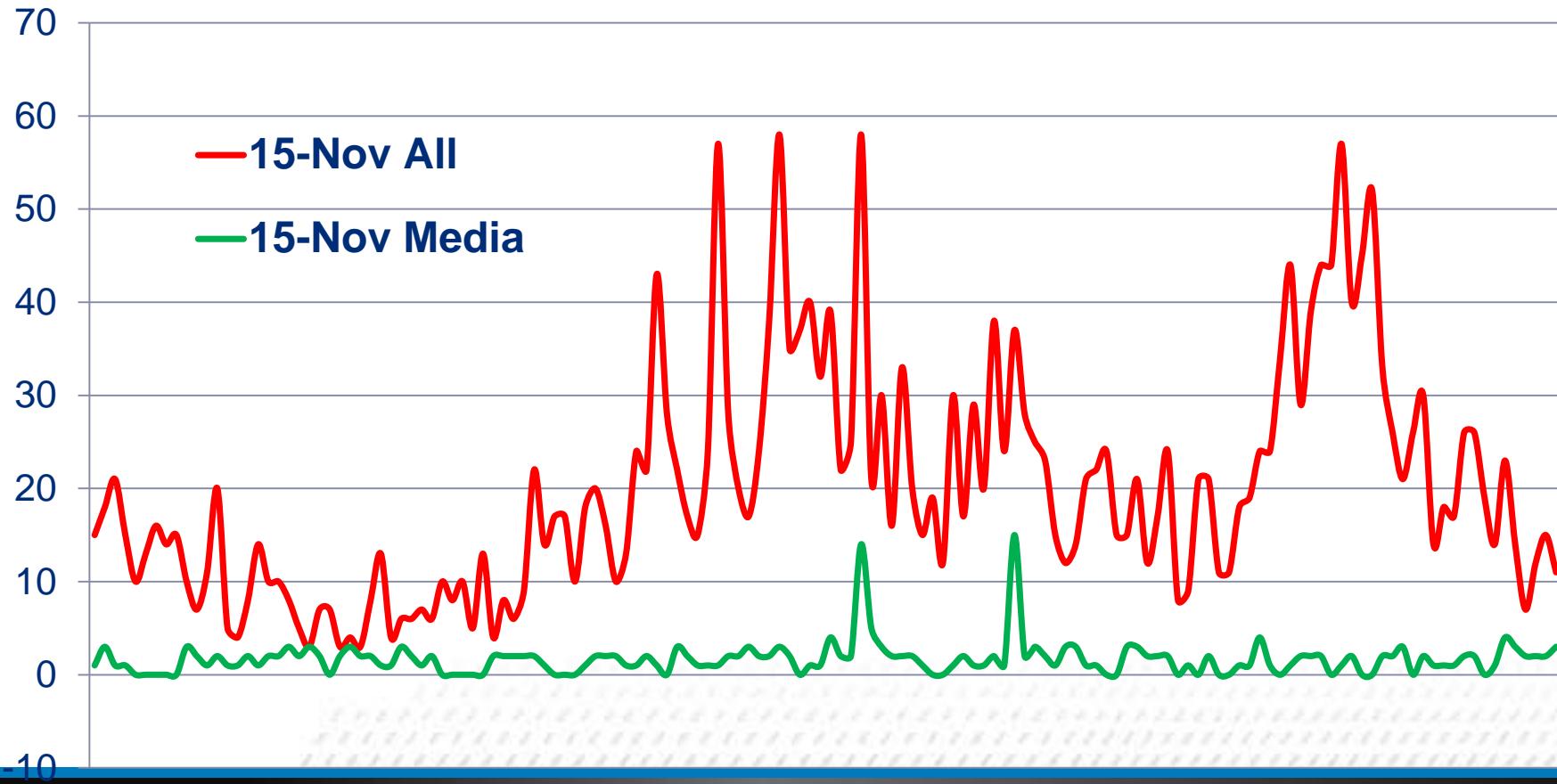
Media Tweets versus All Tweet in #occupyWallStreet



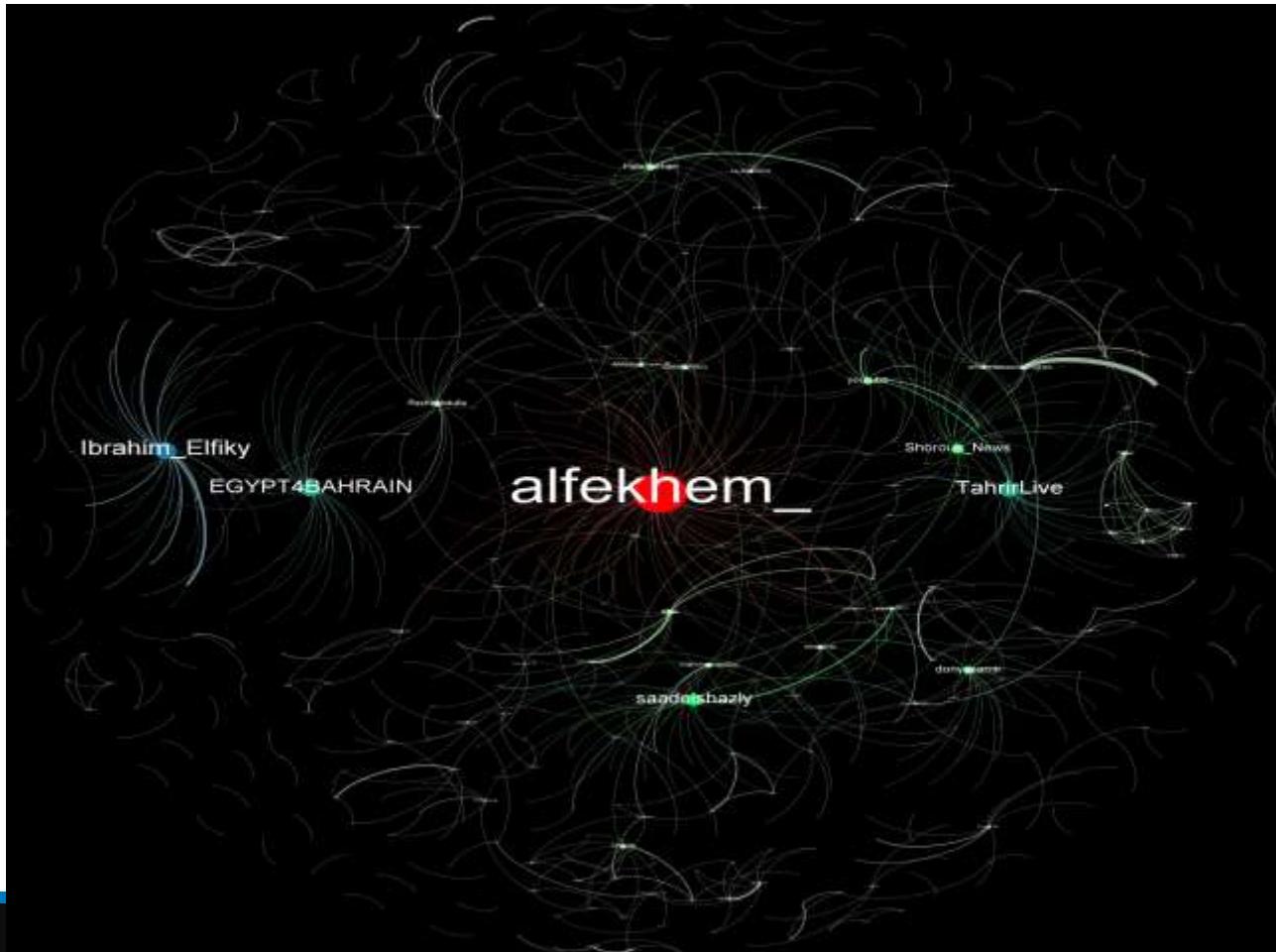
## #Tahrir Longitudinal Analysis – Network (15-Nov)



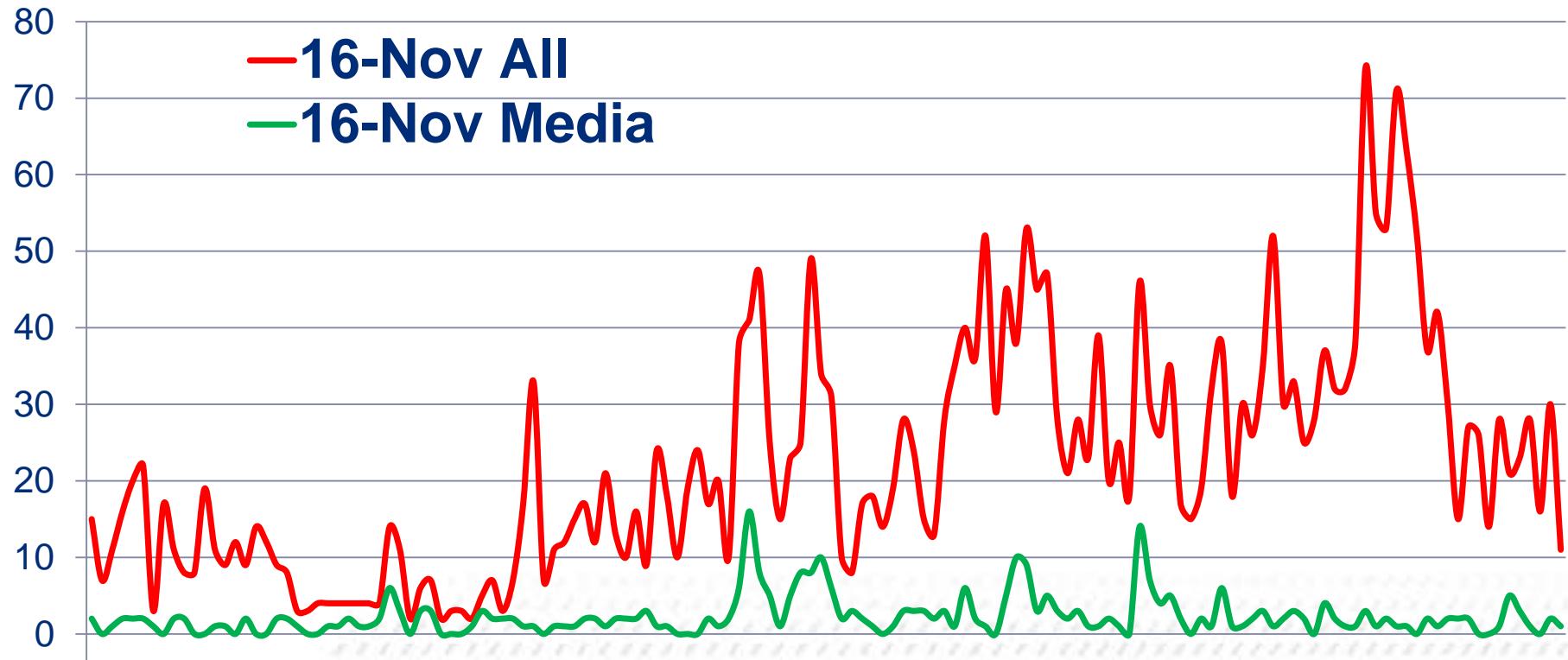
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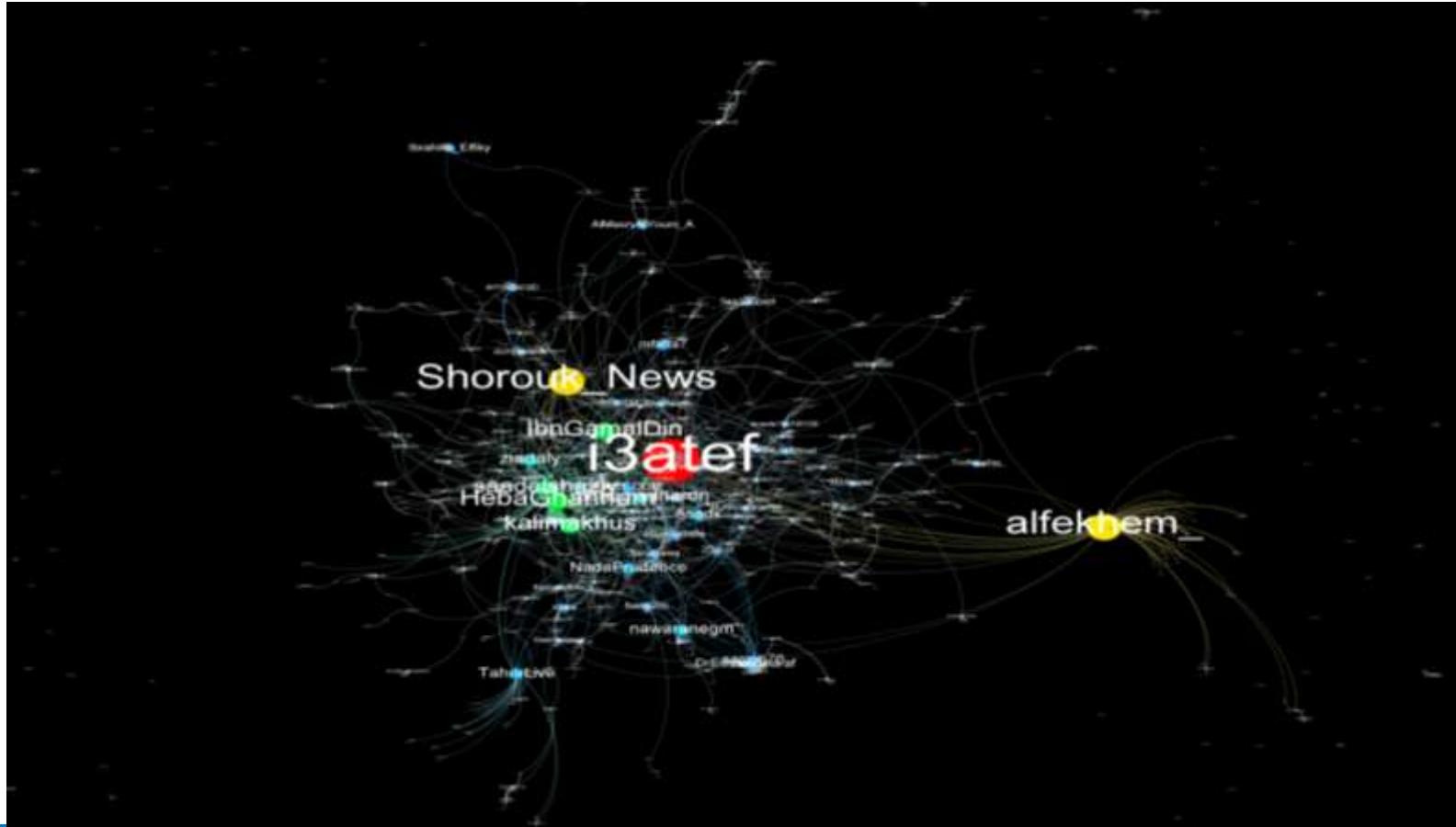
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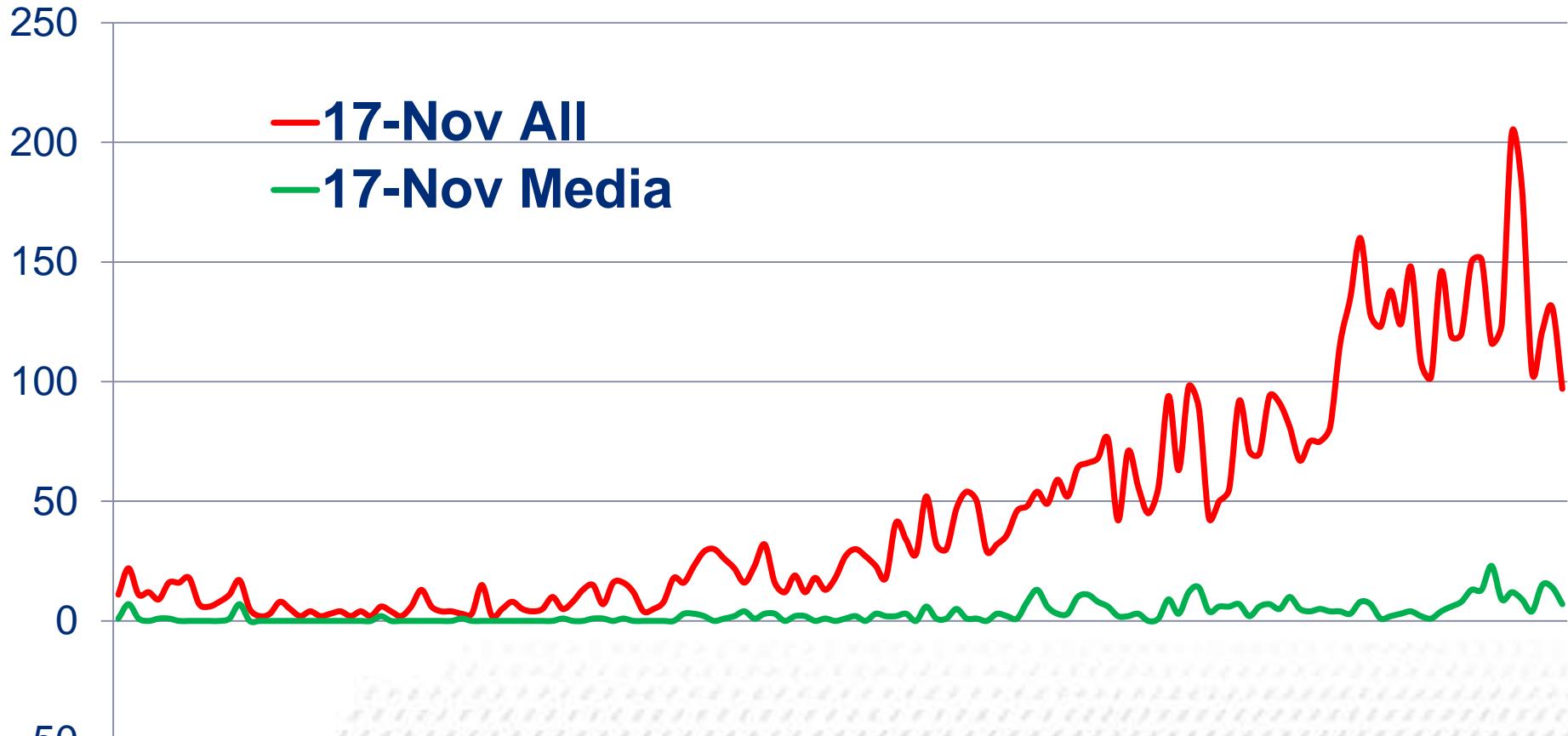
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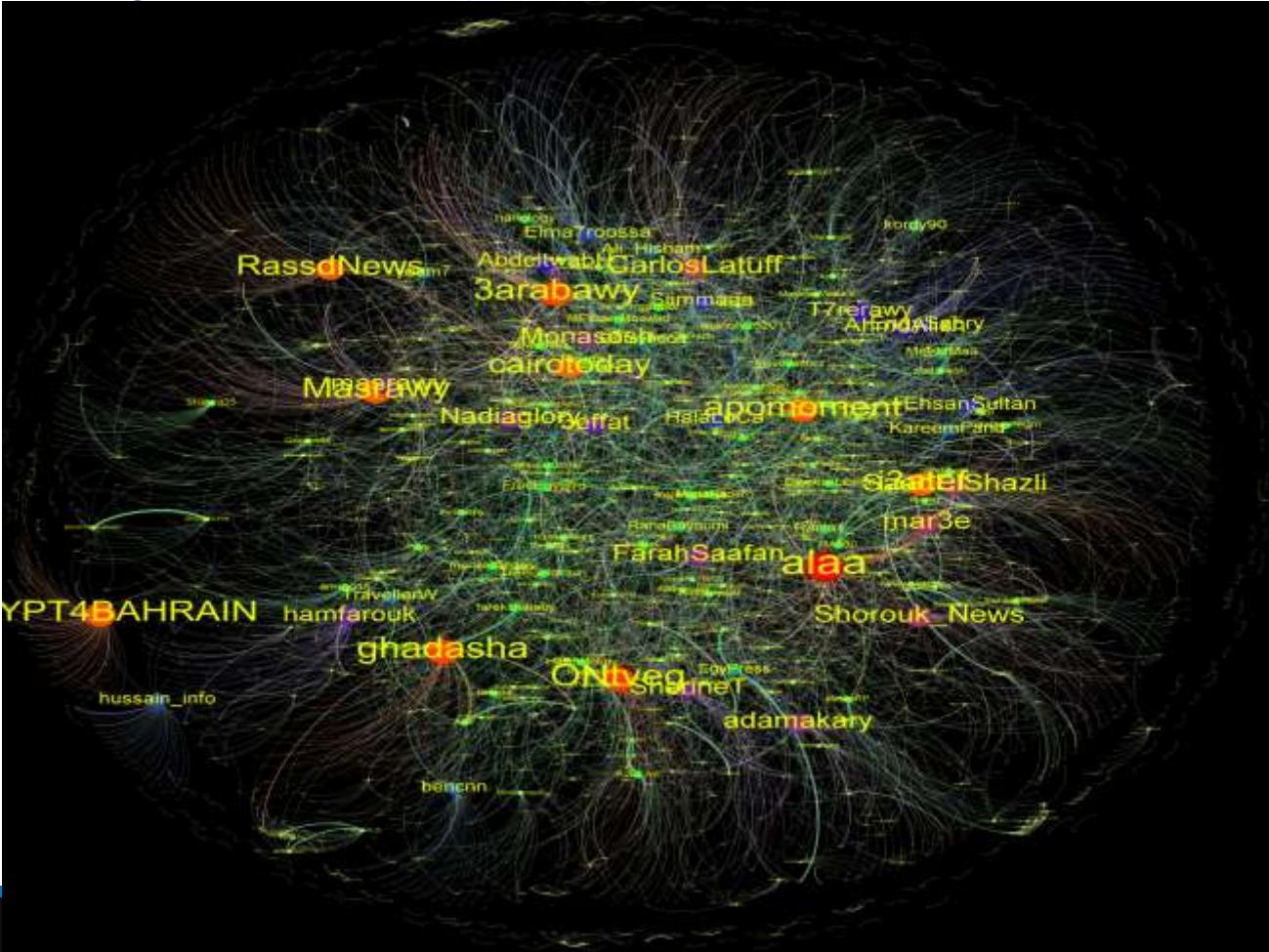
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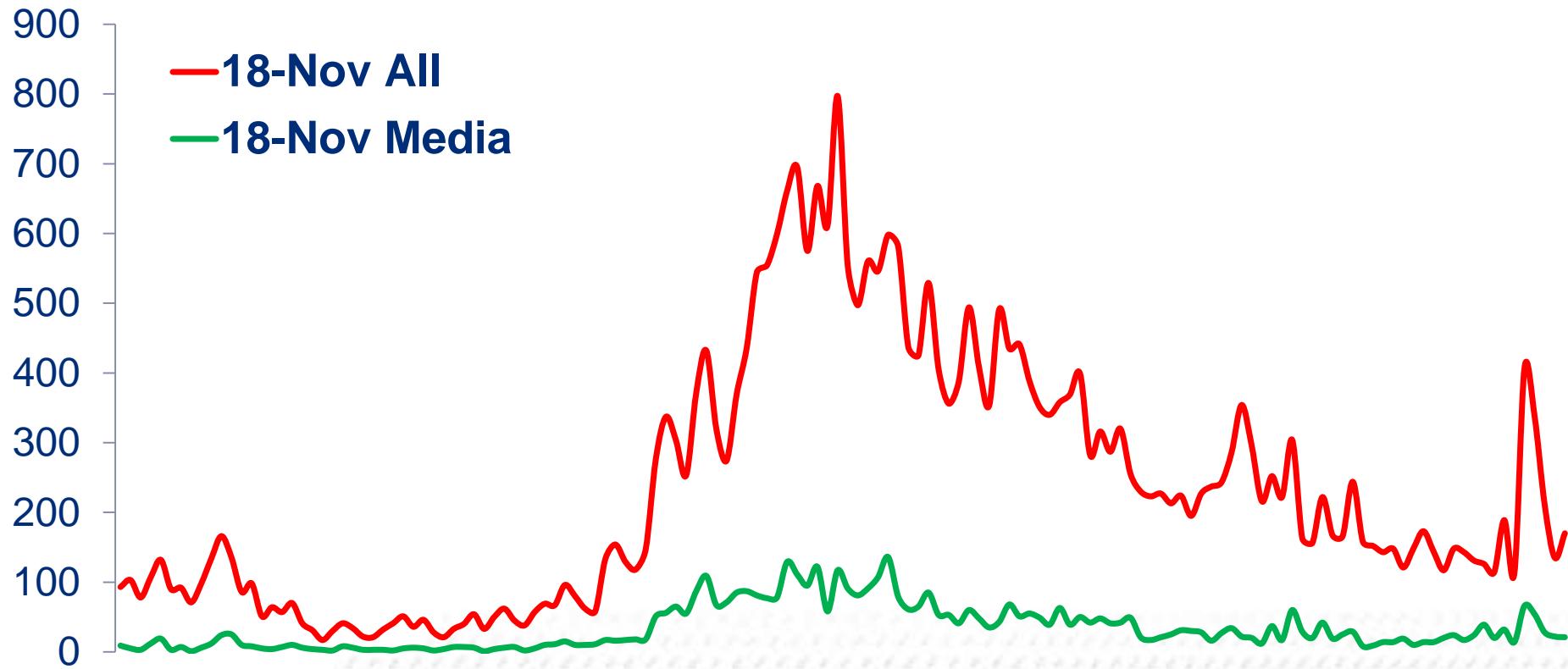
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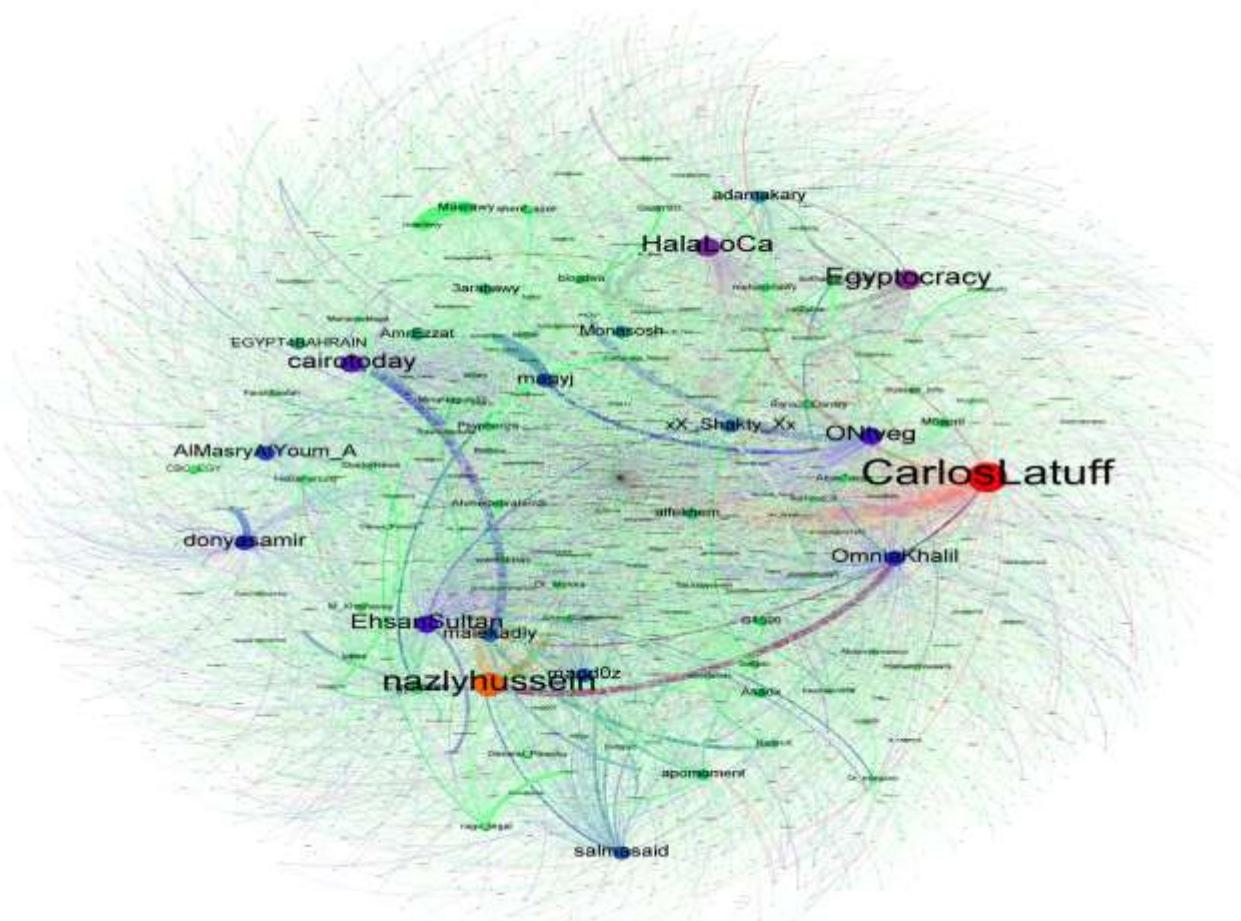
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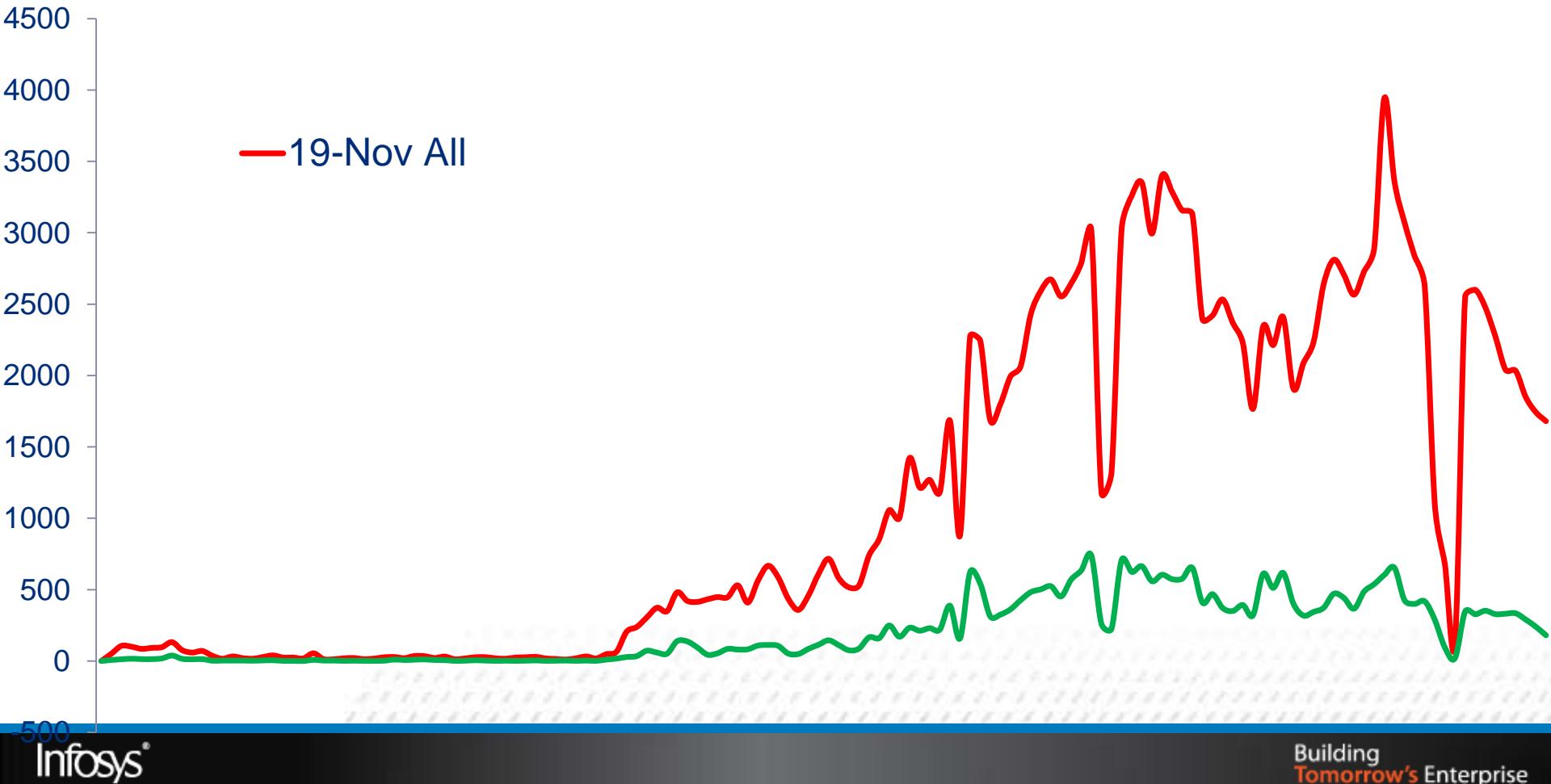
# #Tahrir Longitudinal Analysis – All vs Media (18-Nov)



# #Tahrir Longitudinal Analysis – Network (19-Nov)



# #Tahrir Longitudinal Analysis – All vs Media (19-Nov)





# THANK YOU

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